



2025 Contract Manufacturing, Packaging and Logistics for OTC Health Care & Sun Care Products Session

Education & EPPS Programs

ECRM's educational sessions provide EPPS attendees with the opportunity to learn from thought leaders and category experts on a variety of topics aimed at their professional development. These sessions include presentations, moderated panel discussions, special events, workshops, and roundtable discussions focused on category insights and trends, as well as hands-on workshops to help buyers and sellers enhance the effectiveness of their meetings during an EPPS.

Design It, Build It, Ship It: How the Right Packaging & Supply Chain Tactics Drive Brand Growth

50 minutes



Wednesday, July 16th | 8:00 AM - 8:50 AM

Having beautifully-designed and structurally sound packaging helps get your brand onto retail shelves and into shoppers' baskets, but in order to do that, all of the elements of the supply chain must work together seamlessly. From the brand's designers developing the concept, to the procurement team sourcing the raw materials, to the manufacturers creating and shipping it, communication and transparency is essential at each step along the supply chain to make it all work.

Emily Anne Page, CPG Growth Strategist at START to SOLD, will take you through the steps needed to design powerful packaging concepts that ship on time and on budget. Among the topics she will discuss are:

Visual Packaging Artwork: Design elements that "pop" on the shelf

Structural Packaging Sourcing: Finding the right structural packaging for your products

Supply Chain Management: Ensuring that all of the elements needed flow seamlessly from one point to the next.

This presentation will include case studies of industry disruptors that you previously had never heard of... until they applied these three strategies..

Emily Anne Page, CPG Growth Strategist
START to SOLD